



Consulting and Training | Reach New Heights

Course Name

Leadership Coaching Strategies

Sector Name

Management And Leadership

Document Type

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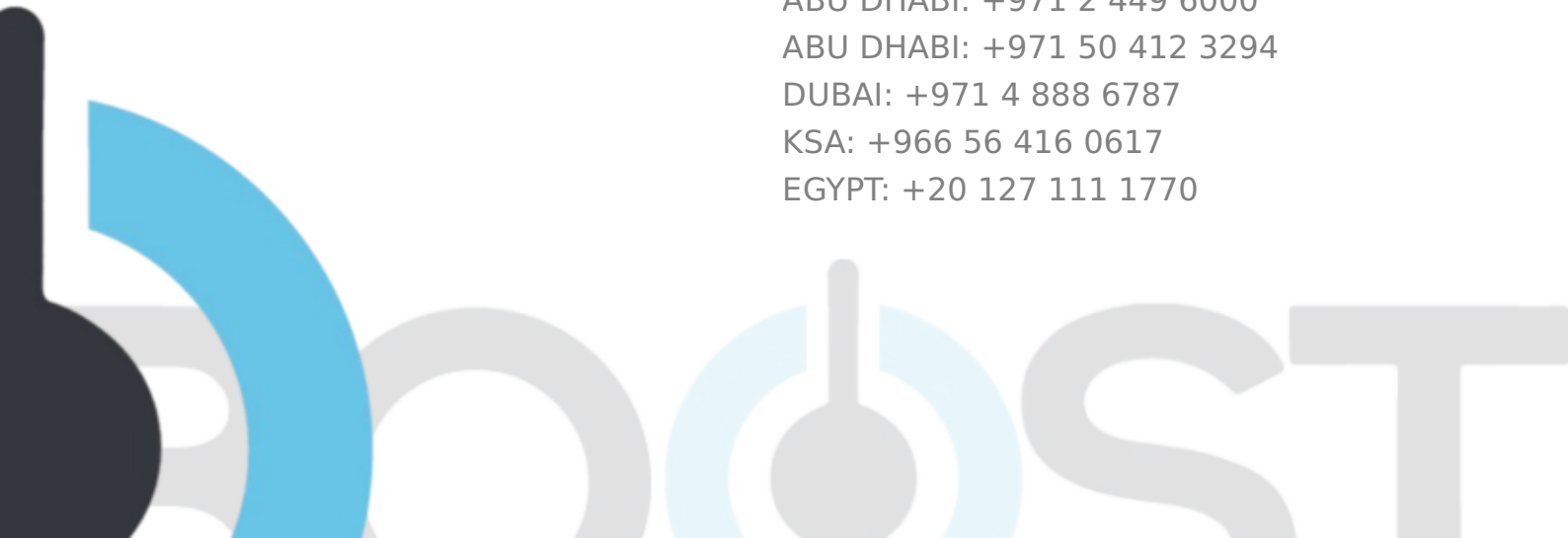
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Leadership Coaching Strategies

Course Introduction

If you want to move from being a good professional to being a great professional, you cannot afford to miss this seminar. Leadership skills are attributes that every successful professional needs in today's business environment. Here you will learn how to motivate your team in order to get them to want to do what they are supposed to do. Like all great leaders, you will learn how to provide a learning environment where team members can grow and develop new skills. You will learn how to stay on course while constantly refocusing your group or department's goals. You will become an innovator able to add value to your organization, its customers, and its stakeholders.

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Target Audience

Mid-level and Senior Managers.

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Learning Objectives

- ✓ Inspire and direct your team to greater skills and motivation
- ✓ Spot opportunities for strategic alliances with peers, staff, and superiors
- ✓ Become a visionary, innovative, and successful leader
- ✓ Identify your leadership strengths and weaknesses, and the strengths and weaknesses of your staff
- ✓ Develop a leadership style that flexes to the person and situation
- ✓ Be a successful coach, mentor, and communicator
- ✓ Put new concepts into action through real-life case studies and simulated projects

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Course Outline

✓ 01 Day One

The Characteristics of Leaders

- ✓ Characteristics of highly effective leaders
- ✓ The difference between traditional and transformational leadership
- ✓ Using flexible, effective leadership styles
- ✓ Attributes of Successful Leaders
- ✓ Effective leadership and emotional intelligence
- ✓ Developing a positive leadership mindset
- ✓ Making decisions and building teams

Building Leadership Influence Through Communication

- ✓ Identifying the importance of effective interpersonal communication for the leadership role
- ✓ Building trust and believability: behaviors vs. intentions
- ✓ Perception and communicating with others
- ✓ Self-concept and leadership success – strategies for improving self-concept
- ✓ Delivering clear, concise messages
- ✓ Acting assertively, not aggressively or passively



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Course Outline

✓ 02 Day Two

From Performance Appraisal To Performance Management

- ✓ Performance Appraisals to Performance Management – manager's self-evaluation
- ✓ Managerial barriers to effective Performance Appraisals
- ✓ How to assess an employee's performance fairly – avoiding subjectivity and bias
- ✓ The benefits of ongoing Performance Management
- ✓ Leadership/coaching behavior
- ✓ Your leadership/coaching style – strengths and gaps
- ✓ Using performance management as a leadership strategy

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Course Outline

✓ 03 Day Three

Leadership Strategies And Tools For Building A Learning Environment

- ✓ Defining a learning environment and its benefits
- ✓ Discovering the significance of discipline

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Course Outline

✓ 04 Day Four

Personal mastery - learning to expand our personal capacity to create the results we most desire

- ✓ Mental models – seeing how our internal pictures of the world shape our actions
- ✓ Shared vision – building a sense of commitment in a group

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Course Outline

✓ 05 Day Five

Creating a team learning synergistic environment

- ✓ The power and strategy of teleological thinking and understanding your reticular activating system

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
March 14, 2027	March 18, 2027	5 days	4250.00 \$	KSA , Al Khobar
June 28, 2027	July 2, 2027	5 days	4250.00 \$	UAE , Abu Dhabi
July 19, 2027	July 23, 2027	5 days	4250.00 \$	UAE , Abu Dhabi
Dec. 7, 2026	Dec. 11, 2026	5 days	4950.00 \$	Netherlands , Amsterdam

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