

Course Name

Strategic Thinking and Decision-Making Excellence - Executive Program

Sector Name

Management And Leadership

Document Type

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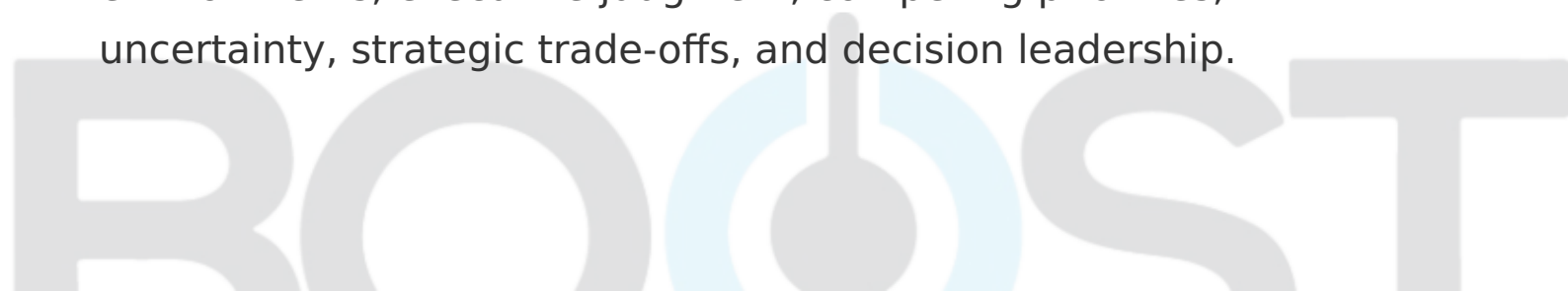
Course Introduction

Senior executives operate in environments where decisions often need to be made before all information is available, where multiple interests compete for attention, and where the consequences of strategic choices may extend far beyond the immediate decision.

At this level, strategic thinking is less about applying analytical tools and more about seeing the broader picture, identifying what truly matters, exercising sound judgment, and making choices that shape organizational direction.

This **three-day** training program provides a concentrated exploration of strategic thinking and executive decision-making for leaders responsible for high-impact choices.

The program will focus on strategic perspective, complex decision environments, executive judgment, competing priorities, uncertainty, strategic trade-offs, and decision leadership.



Rather than providing a comprehensive introduction to strategic analysis, the program assumes that participants already possess significant managerial experience and focuses on the higher-order thinking required to make consequential decisions, challenge established assumptions, navigate ambiguity, and lead strategic choices with confidence.

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Target Audience

- ✓ C-Suite Executives
- ✓ Executive Directors
- ✓ Business Heads
- ✓ Senior Vice Presidents
- ✓ Vice Presidents
- ✓ Senior Leaders
- ✓ Executive Committee Members
- ✓ Senior Managers with significant strategic decision-making responsibilities

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Learning Objectives

- ✓ Strengthen executive-level strategic thinking.
- ✓ Interpret complex business situations from a broader organizational perspective.
- ✓ Identify the issues that require strategic attention and executive judgment.
- ✓ Make decisions under uncertainty and ambiguity.
- ✓ Evaluate strategic trade-offs and competing priorities.
- ✓ Recognize cognitive biases affecting executive decisions.
- ✓ Strengthen the quality of high-impact strategic choices.
- ✓ Communicate strategic decisions and build executive alignment.

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Course Outline

✓ Day 01

Executive Strategic Perspective and Complex Business Thinking

- ✓ Executive Strategic Thinking
- ✓ Shifting from operational concerns to strategic perspective
- ✓ Identifying issues with enterprise-wide implications
- ✓ Understanding external forces shaping organizational choices
- ✓ Recognizing patterns, trends, and strategic signals
- ✓ Challenging established assumptions and conventional wisdom
- ✓ Focusing executive attention on what matters most

Strategic Complexity and Interconnected Decisions

- ✓ Understanding complexity in executive decision environments
- ✓ Identifying organizational interdependencies
- ✓ Evaluating competing priorities and stakeholder interests
- ✓ Recognizing unintended consequences of strategic choices
- ✓ Understanding short-term versus long-term tensions
- ✓ Assessing strategic implications across the enterprise

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Course Outline

✓ Day 02

Executive Judgment, Uncertainty and Strategic Trade-Offs

- ✓ Decision-Making Under Uncertainty
- ✓ Making decisions with incomplete and imperfect information
- ✓ Assessing uncertainty and ambiguity
- ✓ Distinguishing known risks from unknown conditions
- ✓ Determining when information is sufficient for a decision
- ✓ Balancing speed, confidence, and decision quality
- ✓ Strengthening executive judgment under pressure

Strategic Trade-Offs and Decision Quality

- ✓ Evaluating competing strategic priorities
- ✓ Understanding opportunity costs and strategic trade-offs
- ✓ Comparing alternatives through enterprise-level impact
- ✓ Assessing short-term and long-term consequences
- ✓ Recognizing cognitive biases and executive judgment traps
- ✓ Strengthening the quality of strategic choices

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✓ Day 03

Strategic Choice and Executive Decision Leadership

- ✓ High-Impact Strategic Choices
- ✓ Integrating strategic context, judgment, and available evidence
- ✓ Making consequential decisions with enterprise-wide implications
- ✓ Establishing strategic priorities and choices
- ✓ Evaluating second-order effects and long-term consequences
- ✓ Knowing when to commit, adapt, or reconsider
- ✓ Building confidence and ownership around strategic decisions

Executive Alignment and Decision Leadership

- ✓ Communicating strategic choices to senior stakeholders
- ✓ Creating alignment around difficult decisions
- ✓ Managing disagreement at executive level
- ✓ Building commitment without eliminating constructive challenge
- ✓ Translating strategic choices into clear leadership direction
- ✓ Sustaining alignment as conditions evolve

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Oct. 26, 2026	Oct. 28, 2026	3 days	3250.00 \$	KSA , Riyadh

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