



Consulting and Training | Reach New Heights

**Course Name**

# Mini MBA for the Oil & Gas Industry

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**Sector Name**

Oil, Gas and Chemical

**Document Type**

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## Mini MBA for the Oil & Gas Industry

### Course Introduction

This training course is designed to provide participants with the essential knowledge and skills required to excel in managerial roles within the oil & gas sector. Through a combination of lectures, case studies, and interactive exercises, participants will gain insights into various aspects of the industry, including strategic management, financial analysis, operations, and leadership.

The course covers topics such as energy economics, regulatory environments, project management, and sustainability practices, tailored specifically to the unique challenges and opportunities in the oil & gas sector. By the end of the program, participants will be equipped with the knowledge, skills, and strategic mindset necessary to make informed decisions, drive organizational success, and navigate the complexities of the oil & gas industry.

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## Mini MBA for the Oil & Gas Industry

### Target Audience

Professionals working in the oil & gas industry, including managers, executives, project managers, engineers, and professionals from technical and non-technical backgrounds seeking to enhance their understanding of the industry and advance their careers.

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## Mini MBA for the Oil & Gas Industry

### Learning Objectives

- ✓ Develop a comprehensive understanding of the oil & gas industry, including its structure, trends, and challenges.
- ✓ Gain proficiency in strategic management, financial analysis, and operations management specific to the oil & gas sector.
- ✓ Enhance leadership and management skills essential for success in leadership roles within oil & gas organizations.
- ✓ Learn practical techniques for decision-making, negotiation, and project management in oil & gas projects.
- ✓ Develop a strategic mindset and holistic perspective on managing oil & gas operations effectively and sustainably.

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## Mini MBA for the Oil & Gas Industry

### Course Outline

#### ✓ **01 Day One**

##### **Introduction to the Oil & Gas Industry**

- ✓ Overview of the Oil & Gas Sector: Exploration, Production, Refining, Distribution
- ✓ Global Trends and Challenges in the Oil & Gas Industry
- ✓ Regulatory Environment and Geopolitical Considerations
- ✓ Key Players and Stakeholders in the Industry
- ✓ Impact of Market Dynamics on Oil & Gas Operations
- ✓ Overview of Energy Economics and Pricing Mechanisms
- ✓ Introduction to Sustainable Practices in the Oil & Gas Sector

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### Course Outline

#### ✓ **02 Day Two**

##### **Strategic Management in the Oil & Gas Industry**

- ✓ Strategic Planning and Management Process
- ✓ SWOT Analysis: Identifying Strengths, Weaknesses, Opportunities, and Threats
- ✓ Setting Strategic Objectives and Priorities in the Oil & Gas Sector
- ✓ Risk Management and Mitigation Strategies
- ✓ Innovation and Technology Adoption in the Oil & Gas Industry
- ✓ Aligning Strategies with Organizational Goals and Market Trends
- ✓ Case Studies on Successful Strategic Management in the Industry

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### Course Outline

#### ✓ 03 Day Three

##### **Financial Management and Analysis**

- ✓ Financial Fundamentals in the Oil & Gas Sector
- ✓ Understanding Financial Statements: Income Statement, Balance Sheet, Cash Flow Statement
- ✓ Cost Management and Control Techniques
- ✓ Capital Budgeting and Investment Analysis in Oil & Gas Projects
- ✓ Financial Risk Management and Hedging Strategies
- ✓ Evaluating Financial Performance Metrics and Ratios
- ✓ Financial Decision Making in the Oil & Gas Industry

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### Course Outline

#### ✓ **04 Day Four**

##### **Operations and Project Management**

- ✓ Overview of Upstream, Midstream, and Downstream Operations
- ✓ Project Management Principles and Best Practices in Oil & Gas Projects
- ✓ Supply Chain Management and Logistics in the Industry
- ✓ Health, Safety, and Environmental Considerations in Operations
- ✓ Managing Quality and Efficiency in Oil & Gas Operations
- ✓ Performance Monitoring and Improvement Techniques
- ✓ Case Studies on Effective Operations and Project Management

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### Course Outline

#### ✓ **05 Day Five**

##### **Leadership and Management Skills for the Oil & Gas Sector**

- ✓ Leadership Styles and Approaches in the Oil & Gas Industry
- ✓ Effective Communication Strategies for Leaders
- ✓ Team Building and Talent Management in Oil & Gas Organizations
- ✓ Negotiation Skills for Oil & Gas Professionals
- ✓ Leading Change and Innovation in the Industry
- ✓ Ethical Leadership and Corporate Social Responsibility
- ✓ Developing a Personal Leadership Development Plan

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## Mini MBA for the Oil & Gas Industry

### Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Aug. 10, 2026	Aug. 14, 2026	5 days	4950.00 \$	Malaysia , Kuala Lumpur
April 5, 2027	April 9, 2027	5 days	4250.00 \$	UAE , Dubai
June 8, 2026	June 12, 2026	5 days	4250.00 \$	UAE , Abu Dhabi
Dec. 28, 2026	Jan. 1, 2027	5 days	4250.00 \$	UAE , Dubai

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