



Consulting and Training | Reach New Heights

Course Name

The Art of Negotiation and Crisis Management

Sector Name

Interpersonal Skills and Self Development

Document Type

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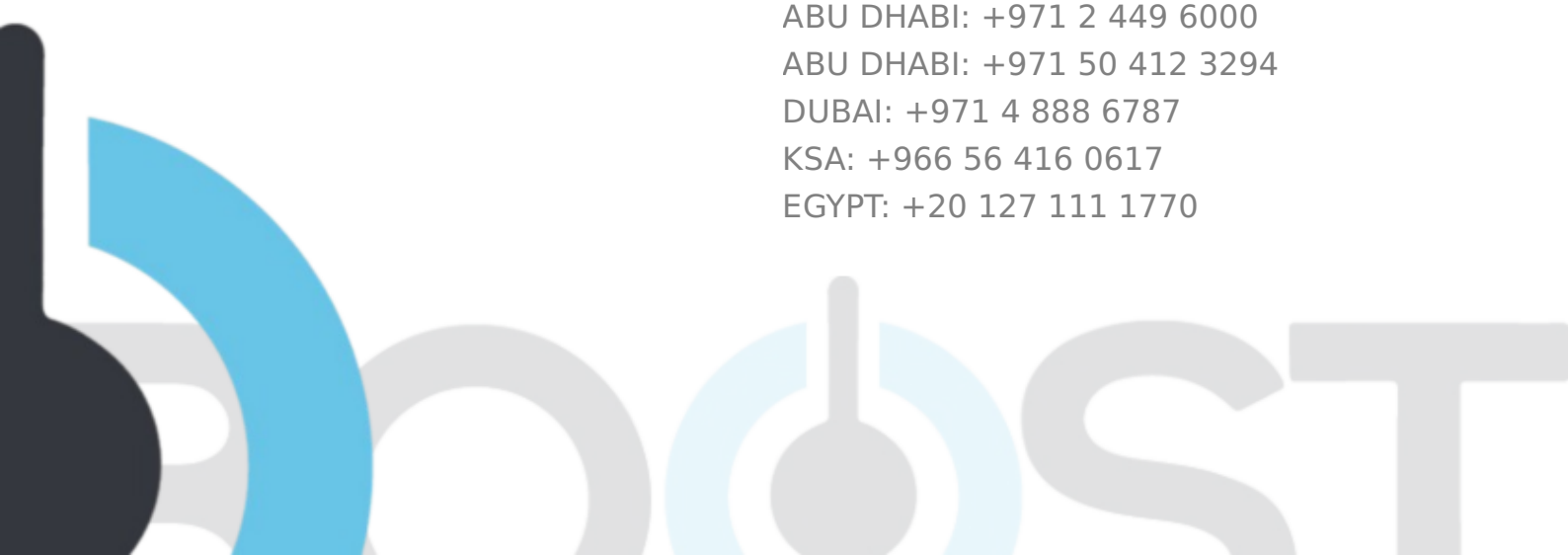
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The Art of Negotiation and Crisis Management

Course Introduction

This training program is designed to equip participants with the skills and knowledge needed to handle crises with confidence and negotiate under pressure.

This comprehensive training program covers crisis management frameworks and the dynamics of negotiation in challenging situations, strategies for developing and leading crisis management teams, and the importance of communication during times of crisis.

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The Art of Negotiation and Crisis Management

Target Audience

- ✓ Business Leaders and Executives.
- ✓ Team Leaders.
- ✓ Communication and Public Relations Managers.
- ✓ Human Resources employees and Managers.
- ✓ Negotiators and Mediators.

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Learning Objectives

- ✓ To highlight various crisis situations that may be encountered at the workplace.
- ✓ To understand the behaviour that needs to be demonstrated during the crisis.
- ✓ To understand how cultural dimensions affect the process of crisis negotiation.
- ✓ To gain an understanding of the best applicable crisis negotiation strategies and tactics.
- ✓ To become aware of the emotional and psychological state of negotiating parties.
- ✓ To develop the essential skills required to become an efficient crisis negotiator

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Sept. 7, 2026	Sept. 11, 2026	5 days	4250.00 \$	UAE , Abu Dhabi
Nov. 23, 2026	Nov. 27, 2026	5 days	4250.00 \$	UAE , Dubai
April 25, 2027	April 29, 2027	5 days	4250.00 \$	KSA , Riyadh
May 10, 2027	May 14, 2027	5 days	4950.00 \$	England , London
July 12, 2027	July 16, 2027	5 days	2150.00 \$	Virtual , Online

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