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**Course Name**

# Analyzing Oil Markets Training

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**Sector Name**

Oil, Gas and Chemical

**Document Type**

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## Analyzing Oil Markets Training

### Course Introduction

Oil markets play a central role in the global economy, influencing energy security, government revenues, corporate profitability, and geopolitical dynamics. Understanding how oil markets function requires more than knowledge of supply and demand—it demands an analytical approach that considers market structures, pricing mechanisms, production dynamics, geopolitical factors, and financial influences.

To support deeper market understanding, **BOOST** has developed the Analyzing Oil Markets course for professionals who already possess a basic understanding of the oil and energy sector and wish to develop stronger analytical capabilities. This intermediate-level program focuses on building a structured understanding of how oil markets operate, how prices are formed, and how various economic, political, and operational factors interact to drive market outcomes.

**The course emphasizes practical market analysis,** enabling participants to interpret market data, understand trends, assess risks, and evaluate the implications of market movements for organizations, governments, and industry stakeholders. Participants explore both physical and financial aspects of oil markets, as well as short-term volatility and long-term structural trends.

Through analytical frameworks, real-world examples, and guided discussions, participants enhance their ability to interpret oil market developments, support informed decision-making, and engage more effectively in strategic and operational discussions related to energy markets.

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## Analyzing Oil Markets Training

### Target Audience

- ✓ Oil and gas professionals
- ✓ Energy economists and analysts
- ✓ Commercial, trading, and supply professionals
- ✓ Finance and investment professionals in energy-related roles
- ✓ Government and regulatory staff involved in energy policy
- ✓ Strategy, planning, and business development professionals
- ✓ Professionals seeking deeper insight into oil market dynamics

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## Analyzing Oil Markets Training

### Learning Objectives

- ✓ Understand the structure and functioning of global oil markets
- ✓ Analyze key supply and demand drivers affecting oil prices
- ✓ Interpret oil price movements and market trends
- ✓ Understand the role of geopolitics and macroeconomics in oil markets
- ✓ Analyze the interaction between physical and financial oil markets
- ✓ Assess market risks and uncertainties
- ✓ Apply analytical thinking to oil market scenarios
- ✓ Support strategic and operational decision-making using market insights

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## Analyzing Oil Markets Training

### Course Outline

#### ✓ DAY 01

##### **Foundations of Global Oil Markets**

- ✓ Overview of the global oil industry
- ✓ Types of crude oil and refined products
- ✓ Structure of upstream, midstream, and downstream markets
- ✓ Key oil-producing and consuming regions
- ✓ Role of national and international oil companies
- ✓ Introduction to oil market analysis

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### Course Outline

#### ✓ Day 02

##### **Supply, Demand, and Market Fundamentals**

- ✓ Global oil supply dynamics
- ✓ OPEC, non-OPEC producers, and production strategies
- ✓ Demand drivers across regions and sectors
- ✓ Inventory levels and their market impact
- ✓ Short-term versus long-term supply and demand factors
- ✓ Balancing mechanisms in oil markets

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## Analyzing Oil Markets Training

### Course Outline

#### ✓ Day 03

##### **Oil Pricing Mechanisms and Market Indicators**

- ✓ How oil prices are formed
- ✓ Benchmark crudes and pricing references
- ✓ Spot, futures, and forward markets
- ✓ Role of exchanges and price reporting agencies
- ✓ Understanding spreads, differentials, and margins
- ✓ Key indicators used in oil market analysis

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## Analyzing Oil Markets Training

### Course Outline

#### ✓ Day 04

##### **Geopolitics, Macroeconomics, and Risk**

- ✓ Geopolitical influences on oil markets
- ✓ Sanctions, conflicts, and supply disruptions
- ✓ Macroeconomic factors affecting oil demand and prices
- ✓ Currency movements and inflation impacts
- ✓ Market volatility and risk considerations
- ✓ Scenario analysis and uncertainty management

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### Course Outline

#### ✓ Day 05

##### **Market Outlook, Strategy, and Decision-Making**

- ✓ Analyzing oil market trends and outlooks
- ✓ Short-term market signals versus long-term transitions
- ✓ Energy transition and its implications for oil markets
- ✓ Using oil market analysis for strategic planning
- ✓ Communicating market insights to stakeholders
- ✓ Developing an oil market analysis framework

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## Analyzing Oil Markets Training

### Confirmed Sessions

| FROM          | TO             | DURATION | FEES       | LOCATION         |
|---------------|----------------|----------|------------|------------------|
| June 14, 2027 | June 18, 2027  | 5 days   | 4250.00 \$ | UAE , Dubai      |
| Sept. 7, 2026 | Sept. 11, 2026 | 5 days   | 4250.00 \$ | UAE , Abu Dhabi  |
| Jan. 11, 2027 | Jan. 15, 2027  | 5 days   | 4950.00 \$ | England , London |
| Dec. 7, 2026  | Dec. 11, 2026  | 5 days   | 4250.00 \$ | UAE , Abu Dhabi  |

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