



Consulting and Training | Reach New Heights

Course Name

Advanced Cross-Functional Collaboration: Leading Teams for Strategic Success

Sector Name

Management And Leadership

Document Type

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Advanced Cross-Functional Collaboration: Leading Teams for Strategic Success

Course Introduction

This advanced training program equips leaders with the frameworks and leadership strategies necessary to guide diverse teams across departments, functions, and geographies toward shared objectives.

This program focuses on building trust, aligning priorities, resolving conflicts, and fostering a collaborative culture that enables strategic success.

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Target Audience

- ✓ Senior managers and team leaders involved in cross-functional initiatives
- ✓ Project managers and program directors
- ✓ Department heads coordinating with multiple business units
- ✓ Change management and transformation leaders
- ✓ Professionals preparing for executive leadership roles

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Learning Objectives

- ✓ Understand the dynamics and challenges of cross-functional collaboration.
- ✓ Align diverse teams around shared goals and organizational strategy.
- ✓ Build trust, psychological safety, and accountability across functions.
- ✓ Apply frameworks and tools to manage interdependencies and conflicts.
- ✓ Leverage collaboration to drive innovation, agility, and business results.
- ✓ Enhance influence, communication, and decision-making across silos.
- ✓ Design sustainable collaboration systems that embed strategic success into organizational culture.

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Course Outline

✓ 01 Day One

The Foundations of Cross-Functional Leadership

- ✓ Defining cross-functional collaboration and why it matters strategically.
- ✓ Common pitfalls: silos, misaligned incentives, and role confusion.
- ✓ Systems thinking: seeing interdependencies across business functions.
- ✓ The role of the cross-functional leader: connector, integrator, strategist.
- ✓ Establishing shared vision, mission, and language across teams.
- ✓ Building trust and psychological safety as collaboration enablers.
- ✓ Personal leadership style assessment in cross-functional contexts.

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Course Outline

✓ 02 Day Two

Aligning Strategy with Team Collaboration

- ✓ Linking organizational strategy to cross-functional priorities.
- ✓ Translating vision into aligned objectives across departments.
- ✓ Goal-setting frameworks: OKRs, Balanced Scorecards, and cascades.
- ✓ Mapping interdependencies and strategic trade-offs.
- ✓ Governance and decision rights in multi-team settings.
- ✓ Stakeholder alignment: balancing competing interests and priorities.

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Course Outline

✓ 03 Day Three

Aligning Strategy with Team Collaboration

- ✓ Linking organizational strategy to cross-functional priorities.
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Course Outline

✓ 04 Day Four

Influence, Negotiation & Conflict Management

- ✓ The politics of collaboration: power, influence, and informal networks.
- ✓ Advanced negotiation skills across functions.
- ✓ Managing resistance: addressing concerns of functional leaders.
- ✓ Conflict mastery: mediation and interest-based problem solving.
- ✓ Influence without authority: persuasion strategies that work.
- ✓ Leading through ambiguity: decision-making in uncertain contexts.

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Course Outline

✓ 05 Day Five

Future-Ready Collaborative Leadership

- ✓ Harnessing AI, data, and technology to strengthen teamwork.
- ✓ Enabling flexible structures that adapt to disruption.
- ✓ Leading diverse teams across geographies and cultures.
- ✓ Maintaining effectiveness during crises and uncertainty.
- ✓ Succession planning and capacity building across functions.

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 10, 2027	May 14, 2027	5 days	4250.00 \$	UAE , Dubai
Aug. 2, 2027	Aug. 6, 2027	5 days	4250.00 \$	UAE , Abu Dhabi
Oct. 19, 2026	Oct. 23, 2026	5 days	4250.00 \$	UAE , Abu Dhabi
Jan. 18, 2027	Jan. 22, 2027	5 days	4250.00 \$	UAE , Dubai
Dec. 21, 2026	Dec. 25, 2026	5 days	2150.00 \$	Virtual , Online

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