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**Course Name**

# Facilitating and Leading Cross-Functional Collaboration

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**Sector Name**

Management And Leadership

**Document Type**

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## Facilitating and Leading Cross-Functional Collaboration

### Course Introduction

In today's dynamic and fast-paced business environment, organizations are increasingly relying on cross-functional teams to drive innovation, solve complex problems, and achieve organizational goals.

**This 5-day** course is designed for leaders, managers, and professionals who aim to enhance their ability to lead and facilitate effective cross-functional collaboration. Participants will gain hands-on skills in managing diverse teams, fostering collaboration across departments, and overcoming challenges inherent in cross-functional work.

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## Facilitating and Leading Cross-Functional Collaboration

### Target Audience

- ✓ Project Managers
- ✓ Team Leaders
- ✓ Department Heads (e.g., Marketing, Finance, HR, IT, Operations)
- ✓ Product Managers
- ✓ Business Unit Managers
- ✓ Operations Managers
- ✓ Change Managers
- ✓ Organizational Development Specialists
- ✓ Strategy and Innovation Managers
- ✓ HR Business Partners
- ✓ Senior Executives aiming to improve inter-departmental collaboration
- ✓ Professionals transitioning into cross-functional leadership roles

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## Facilitating and Leading Cross-Functional Collaboration

### Learning Objectives

- ✓ Defining cross-functional collaboration in today's business context.
- ✓ The role of cross-functional teams in driving innovation, improving efficiency, and solving complex problems.
- ✓ Key benefits of effective collaboration across different functions (e.g., marketing, finance, HR, IT).

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## Facilitating and Leading Cross-Functional Collaboration

### Course Outline

#### ✓ 01 Day One

##### **Introduction to Cross-Functional Collaboration**

- ✓ The Importance of Cross-Functional Collaboration
- ✓ Defining cross-functional collaboration in today's business context.
- ✓ The role of cross-functional teams in driving innovation, improving efficiency, and solving complex problems.
- ✓ Key benefits of effective collaboration across different functions (e.g., marketing, finance, HR, IT).

##### **Understanding Team Dynamics**

- ✓ Recognizing the challenges and opportunities in cross-functional teams.
- ✓ Assessing team dynamics and identifying areas for improvement.
- ✓ The role of leadership in facilitating collaboration among diverse team members.

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### Course Outline

#### ✓ 02 Day Two

##### **Leading and Facilitating Cross-Functional Teams**

- ✓ Building Trust and Communication
- ✓ Techniques for establishing trust and credibility within cross-functional teams.
- ✓ Communication strategies for diverse teams: ensuring clarity, alignment, and active listening.
- ✓ Understanding the communication styles of different functions and how to bridge gaps.

##### **Facilitating Effective Meetings and Discussions**

- ✓ Best practices for running cross-functional meetings: setting agendas, managing time, and ensuring participation.
- ✓ Decision-making frameworks that support collaboration across functions.
- ✓ Role-playing scenarios to practice facilitating a cross-functional discussion.

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## Facilitating and Leading Cross-Functional Collaboration

### Course Outline

#### ✓ 03 Day Three

##### **Overcoming Common Barriers to Collaboration**

- ✓ Conflict Resolution in Cross-Functional Teams
- ✓ Identifying and addressing conflicts within cross-functional teams.
- ✓ Strategies for constructive conflict resolution and fostering a collaborative mindset.
- ✓ Managing differing priorities and perspectives across functions.

##### **Aligning Team Goals and Priorities**

- ✓ Aligning cross-functional team goals with organizational objectives.
- ✓ Techniques for balancing competing priorities and managing resources effectively.
- ✓ Group exercise: Developing a shared vision for a cross-functional project.

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## Facilitating and Leading Cross-Functional Collaboration

### Course Outline

#### ✓ 04 Day Four

##### **Overcoming Common Barriers to Collaboration**

- ✓ Conflict Resolution in Cross-Functional Teams
- ✓ Identifying and addressing conflicts within cross-functional teams.
- ✓ Strategies for constructive conflict resolution and fostering a collaborative mindset.
- ✓ Managing differing priorities and perspectives across functions.

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### Course Outline

#### ✓ 05 Day Five

##### **Sustaining Effective Cross-Functional Collaboration**

- ✓ Maintaining Collaboration Over Time
- ✓ Strategies for sustaining cross-functional collaboration long-term.
- ✓ Creating a culture of continuous improvement and learning within teams.
- ✓ Overcoming challenges in long-term projects and maintaining motivation.

##### **Final Project: Designing a Cross-Functional Collaboration Plan**

- ✓ Group exercise: Design a comprehensive collaboration plan for a hypothetical cross-functional project.
- ✓ Presentations of team plans and feedback from peers.
- ✓ Wrap-up and Q&A session.

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## Facilitating and Leading Cross-Functional Collaboration

### Confirmed Sessions

| FROM          | TO            | DURATION | FEES       | LOCATION         |
|---------------|---------------|----------|------------|------------------|
| Jan. 17, 2027 | Jan. 21, 2027 | 5 days   | 4250.00 \$ | KSA , Riyadh     |
| May 24, 2027  | May 28, 2027  | 5 days   | 4250.00 \$ | UAE , Dubai      |
| Aug. 2, 2027  | Aug. 6, 2027  | 5 days   | 4250.00 \$ | UAE , Abu Dhabi  |
| Oct. 19, 2026 | Oct. 23, 2026 | 5 days   | 4950.00 \$ | England , London |

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