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Course Name

Legal Skills for Business: Due Diligence and Joint Ventures

Sector Name

Legal and Corporate Law

Document Type

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Legal Skills for Business: Due Diligence and Joint Ventures

Course Introduction

Due diligence and joint ventures are critical components of modern business transactions, requiring a deep understanding of legal, financial, and operational considerations.

This training program provides participants with the theoretical knowledge to conduct thorough due diligence and to structure joint venture agreements that align with strategic objectives while mitigating risks.

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Legal Skills for Business: Due Diligence and Joint Ventures

Target Audience

- ✓ Corporate lawyers and legal advisors
- ✓ Business development and strategy managers
- ✓ Mergers and acquisitions (M&A) specialists
- ✓ Contract managers and compliance officers
- ✓ Senior executives involved in strategic partnerships

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Learning Objectives

- ✓ Understand the role and purpose of legal due diligence in business transactions.
- ✓ Identify the key areas of investigation during the due diligence process.
- ✓ Assess risks and compliance gaps uncovered through due diligence.
- ✓ Understand the legal frameworks governing joint ventures.
- ✓ Structure joint venture agreements to reflect the interests of all parties.
- ✓ Recognize the governance and operational requirements of joint ventures.
- ✓ Address dispute resolution and exit strategies in joint venture contracts.
- ✓ Ensure alignment of joint venture arrangements with organizational strategy.

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Legal Skills for Business: Due Diligence and Joint Ventures

Course Outline

✓ DAY 01

Legal Due Diligence in Business Transactions

- ✓ Overview and objectives of legal due diligence
- ✓ Types of due diligence: legal, financial, operational, and technical
- ✓ Identifying and assessing legal risks in potential transactions
- ✓ Reviewing corporate documents, contracts, and compliance records
- ✓ Analyzing intellectual property rights and protections
- ✓ Assessing regulatory compliance and licensing requirements
- ✓ Investigating litigation history and potential liabilities
- ✓ Documenting due diligence findings and recommendations
- ✓ Tools and checklists for effective due diligence processes
- ✓ Integrating due diligence outcomes into negotiation strategies

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Legal Skills for Business: Due Diligence and Joint Ventures

Course Outline

✓ Day 02

Joint Ventures: Legal Framework and Governance

- ✓ Definition, types, and purposes of joint ventures
- ✓ Key legal considerations in joint venture structuring
- ✓ Drafting essential clauses in joint venture agreements
- ✓ Capital contributions, profit-sharing, and resource allocation
- ✓ Governance structures and decision-making processes in joint ventures
- ✓ Managing risks and conflict of interest between partners
- ✓ Dispute resolution mechanisms for joint venture arrangements
- ✓ Exit strategies and dissolution procedures
- ✓ Compliance and reporting requirements for joint ventures
- ✓ Case studies of successful and failed joint ventures

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Jan. 18, 2027	Jan. 19, 2027	2 days	2950.00 \$	UAE , Dubai
June 14, 2027	June 15, 2027	2 days	2950.00 \$	UAE , Abu Dhabi
Aug. 15, 2027	Aug. 16, 2027	2 days	2950.00 \$	KSA , Dammam
Oct. 12, 2026	Oct. 13, 2026	2 days	2950.00 \$	UAE , Abu Dhabi

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