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Course Name

Advanced E-Procurement and E-Sourcing Techniques

Sector Name

Procurement & Supply Chain Operations

Document Type

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Advanced E-Procurement and E-Sourcing Techniques

Course Introduction

This training is designed by Boost to provide procurement professionals with advanced knowledge and tools to manage electronic procurement (e-procurement) and electronic sourcing (e-sourcing) systems. As organizations embrace digital transformation, these technologies are essential for driving efficiency, transparency, and cost savings. Beyond automation, advanced e-procurement and e-sourcing approaches also support strategic sourcing, supplier collaboration, and compliance across global supply chains.

Participants will explore digital procurement platforms, advanced e-sourcing strategies, AI-enabled tools, and analytics-driven decision-making. Case studies and exercises will highlight how leading organizations streamline supplier discovery, negotiation, and contract management, while ensuring compliance and governance in digital procurement ecosystems.

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Advanced E-Procurement and E-Sourcing Techniques

Target Audience

- ✓ Procurement and Sourcing Managers
- ✓ Category Managers and Buyers
- ✓ Supplier Relationship Managers
- ✓ Digital Transformation Leaders in Procurement
- ✓ Supply Chain and Operations Professionals

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Learning Objectives

- ✓ Implement advanced e-procurement and e-sourcing strategies
- ✓ Use digital platforms to enhance sourcing efficiency and transparency
- ✓ Apply analytics and AI tools in supplier evaluation and selection
- ✓ Automate procurement workflows while ensuring compliance
- ✓ Design a roadmap for e-procurement adoption and scalability

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Course Outline

✓ Day 01

Foundations of E-Procurement and E-Sourcing

Digital Transformation in Procurement

- ✓ Evolution from traditional to electronic procurement
- ✓ Strategic benefits of digital procurement systems
- ✓ Key technologies driving e-procurement and e-sourcing

E-Procurement and E-Sourcing Platforms

- ✓ Overview of leading platforms (SAP Ariba, Coupa, Oracle, Jaggaer)
- ✓ Features and functionalities for advanced sourcing
- ✓ Integration with ERP and supply chain systems

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Course Outline

✓ Day 02

E-Sourcing Strategies and Supplier Discovery

Advanced Sourcing Strategies

- ✓ Reverse auctions and dynamic bidding models
- ✓ Multi-criteria supplier evaluation with digital tools
- ✓ Category management supported by e-sourcing

Supplier Discovery and Qualification

- ✓ Digital platforms for global supplier identification
- ✓ Automated qualification and pre-screening workflows
- ✓ AI-based supplier scoring and benchmarking

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Course Outline

✓ Day 03

Automation, Workflows, and Compliance

Procurement Process Automation

- ✓ Purchase requisitions, orders, and invoicing automation
- ✓ Workflow standardization across departments
- ✓ Reducing cycle times and human error

Compliance and Governance in E-Procurement

- ✓ Ensuring transparency and auditability
- ✓ Regulatory compliance through digital records
- ✓ Automating policy enforcement in procurement systems

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Course Outline

✓ Day 04

Analytics, AI, and Advanced Decision-Making

Analytics in E-Procurement

- ✓ Spend analytics and supplier performance dashboards
- ✓ Identifying savings opportunities with predictive analytics
- ✓ KPI monitoring for procurement performance

AI and Cognitive Procurement

- ✓ AI in supplier negotiations and contract analysis
- ✓ Natural Language Processing (NLP) for supplier communication
- ✓ Machine learning in demand forecasting and sourcing decisions

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Course Outline

✓ Day 05

Implementation and Future of E-Procurement

Designing Adoption and Implementation Roadmaps

- ✓ Assessing organizational readiness for digital procurement
- ✓ Stakeholder engagement and change management strategies
- ✓ Scaling e-procurement adoption across regions and categories

Future Trends in E-Procurement and E-Sourcing

- ✓ Blockchain for secure and transparent sourcing
- ✓ IoT integration in procurement platforms
- ✓ Global best practices and emerging innovations

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Nov. 30, 2026	Dec. 4, 2026	5 days	4250.00 \$	UAE , Abu Dhabi
March 14, 2027	March 18, 2027	5 days	4250.00 \$	Bahrain , Manama
May 3, 2027	May 7, 2027	5 days	4950.00 \$	Austria , Vienna
Aug. 30, 2027	Sept. 3, 2027	5 days	4250.00 \$	UAE , Dubai

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