



Consulting and Training | Reach New Heights

Course Name

CMI: Management & Leadership Development Mid-Level

Sector Name

Management And Leadership

Document Type

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CMI: Management & Leadership Development Mid-Level

Course Introduction

Strong leadership and effective management are critical drivers of organisational success in today's competitive business environment. The CMI Management & Leadership Development program provides organisations with a structured framework to enhance leadership capabilities, management effectiveness, and strategic decision-making across teams and departments.

This corporate training course is designed for managers, supervisors, team leaders, and aspiring executives who want to develop the essential competencies required to lead teams successfully and achieve organisational objectives. Participants will explore key concepts in leadership development, performance management, strategic planning, and effective communication, enabling them to build high-performing teams and foster a productive workplace culture.

The program also focuses on strengthening emotional intelligence, problem-solving, conflict management, and employee engagement, which are essential skills for modern leadership roles. By aligning management practices with internationally recognised CMI leadership standards, organisations can enhance leadership performance, improve team collaboration, and drive sustainable business growth.

Through practical learning, leadership frameworks, and real-world case studies, this training enables professionals to develop effective

leadership strategies, improve organisational performance, and create a culture of continuous improvement and professional development

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Target Audience

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Learning Objectives

- ✓ Differentiate between leadership and management, identifying core distinctions.
- ✓ Recognize and challenge common leadership myths vs. facts.
- ✓ Identify and address common fears leaders face.
- ✓ Reflect on personal leadership style using self-awareness tools.
- ✓ Develop deeper self-awareness of leadership style.
- ✓ Apply DiSC and 8 Dimensions to understand team dynamics.
- ✓ Strengthen emotional intelligence for improved communication and influence.
- ✓ Apply the ACCEL model to accelerate team development.
- ✓ Enhance accountability and ownership within the team.
- ✓ Improve collaboration and cooperation across functions.
- ✓ Strengthen communication and engagement with stakeholders.
- ✓ Understand decision-making as a structured process.
- ✓ Distinguish between problem-solving and decision-making.
- ✓ Apply the D.E.C.I.D.E Framework in real-world contexts.
- ✓ Develop and present an actionable Implementation Plan.
- ✓ Assess the role of AI vs. Human leadership in the digital age.
- ✓ Create a Personal Leadership Action Plan.
- ✓ Apply the D.E.C.I.D.E Framework to evaluate options and make sound decisions.
- ✓ Balance intuition and logic in complex leadership challenges.

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Course Outline

✓ DAY 01

Unleash Your Leadership Potential

- ✓ What is Leadership and What is Not
- ✓ Leadership Myths and Facts
- ✓ Common Leadership Fears
- ✓ The 5 Levels of Leadership
- ✓ Characteristics of a Good Leader

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Course Outline

✓ Day 02

Self-Awareness & Emotional Intelligence

- ✓ Self-Awareness
- ✓ Introduction to the DiSC Model
- ✓ The 8 Dimensions of Leadership
- ✓ Emotional Intelligence (Self-Awareness, Self-Regulation, Social Awareness, Relationship Management)

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Course Outline

✓ Day 03

The Leader's Essential Toolkit

- ✓ Leader's Essential Skills (coaching, delegation, feedback)
- ✓ ATD ACCEL Model
- ✓ Accountability
- ✓ Collaboration & Cooperation
- ✓ Communication & Engagement

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Course Outline

✓ Day 04

Strategic Decision Making & Problem Solving

- ✓ Decision-making as a Process
- ✓ Problem-solving as a Process
- ✓ Types of Decisions
- ✓ D.E.C.I.D.E Framework

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Course Outline

✓ Day 05

Implementing Leadership in Action

- ✓ Applying the D.E.C.I.D.E Framework
- ✓ Implementation Planning
- ✓ AI or Human? (Leadership in the Digital Age)
- ✓ Personal Leadership Action Plan

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
April 26, 2026	April 30, 2026	5 days	4250.00 \$	KSA , Dammam
Aug. 24, 2026	Aug. 28, 2026	5 days	4250.00 \$	UAE , Dubai
Dec. 14, 2026	Dec. 18, 2026	5 days	4250.00 \$	UAE , Dubai
March 15, 2027	March 19, 2027	5 days	4250.00 \$	UAE , Abu Dhabi

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