

Consulting and Training | Reach New Heights

Course Name

Mergers and Acquisitions (MNA) - Mid to Advanced

Sector Name

Finance, Accounting and Banking

Document Type

Generated by Boostlab

[Click Here To Visit Course](#)

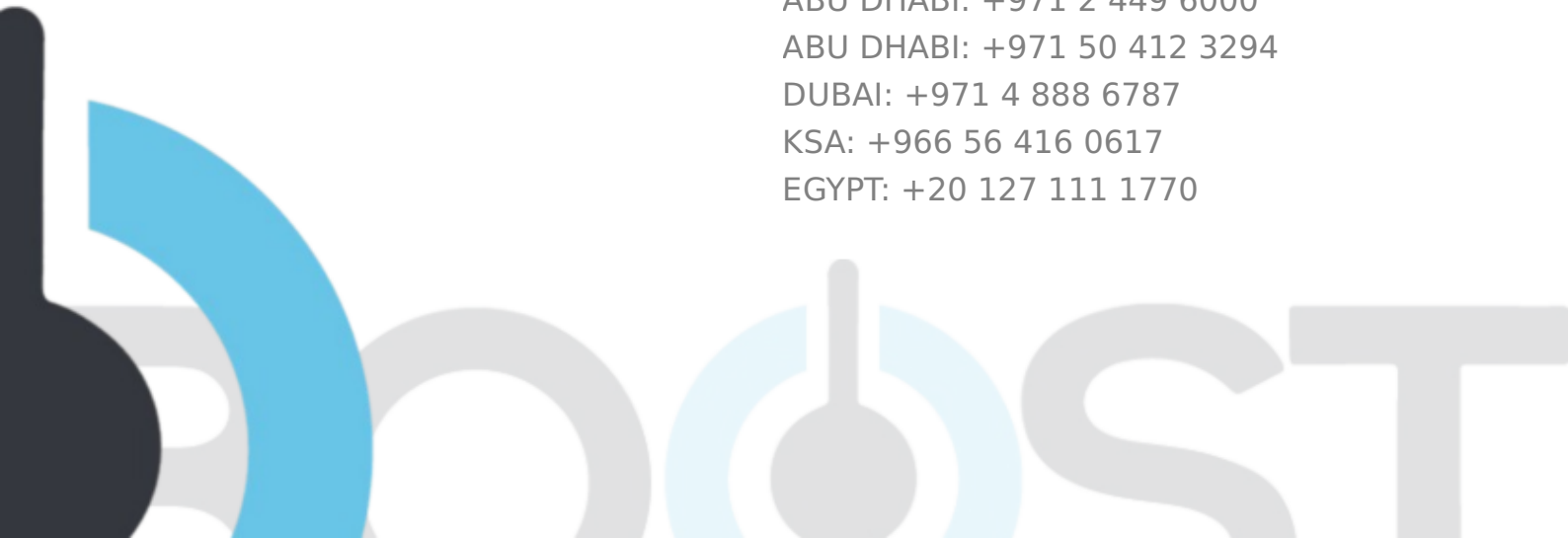
ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Introduction

Mergers and acquisitions are among the most complex and high-impact strategic decisions organizations can undertake. Beyond financial evaluation, successful M&A requires clear strategic rationale, disciplined execution, integration planning, and effective risk management.

Developed by **Boost**, this course is designed for professionals at the mid to advanced level who are involved in evaluating, managing, or supporting M&A initiatives. The program focuses on the full M&A lifecycle—from strategic intent to post-deal integration—while emphasizing decision-making, governance, and value realization rather than technical transaction execution.

Boost's Mergers and Acquisitions (M&A) – Mid to Advanced course equips participants with the mindset and frameworks needed to understand M&A as a strategic transformation tool, not just a financial transaction.

Mergers and Acquisitions (MNA) - Mid to Advanced

Target Audience

- ✓ Strategy and corporate development professionals
- ✓ Finance and investment teams
- ✓ Senior analysts and managers
- ✓ Executives involved in acquisition decisions
- ✓ Professionals supporting M&A initiatives

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Learning Objectives

- ✓ Understand the strategic drivers behind M&A decisions
- ✓ Evaluate M&A opportunities from a strategic and business perspective
- ✓ Identify key risks and value drivers in M&A transactions
- ✓ Understand governance and decision-making processes in M&A
- ✓ Assess integration challenges and value realization potential
- ✓ Support informed M&A discussions and decisions

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Outline

✓ DAY 01

M&A Strategy and Strategic Rationale

Module 1: Why Organizations Pursue M&A

- ✓ Strategic growth vs. organic growth
- ✓ Market expansion, capability acquisition, and consolidation
- ✓ When M&A creates value—and when it destroys it

Module 2: Defining M&A Strategic Fit

- ✓ Strategic alignment with corporate goals
- ✓ Identifying complementary capabilities
- ✓ Avoiding strategy-driven deal mistakes

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Outline

✓ Day 02

Evaluating M&A Opportunities

Module 3: Assessing Strategic and Business Attractiveness

- ✓ Evaluating targets from a strategic perspective
- ✓ Industry structure and competitive positioning
- ✓ Long-term value logic vs. short-term appeal

Module 4: Risk and Value Considerations in M&A

- ✓ Key business, operational, and financial risks
- ✓ Understanding synergy assumptions conceptually
- ✓ Balancing opportunity and uncertainty

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Outline

✓ Day 03

Due Diligence and Decision Governance

Module 5: Due Diligence as a Decision Tool

- ✓ Purpose and scope of due diligence
- ✓ Interpreting findings beyond checklists
- ✓ Identifying deal-breakers and hidden risks

Module 6: M&A Governance and Decision-Making

- ✓ Investment committees and approval processes
- ✓ Managing bias, optimism, and pressure
- ✓ Ensuring disciplined decision governance

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Outline

✓ Day 04

Integration and Value Realization

Module 7: Post-Merger Integration Challenges

- ✓ Cultural, operational, and organizational integration
- ✓ Leadership alignment and communication
- ✓ Common reasons integrations fail

Module 8: Realizing Value After the Deal

- ✓ Translating deal logic into execution
- ✓ Tracking synergy realization conceptually
- ✓ Maintaining performance during transition

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Course Outline

✓ Day 05

M&A Outcomes and Strategic Learning

Module 9: Measuring M&A Success

- ✓ Beyond deal completion: defining success
- ✓ Financial and non-financial outcome indicators
- ✓ Learning from successful and failed deals

Module 10: Applying M&A Thinking Strategically

- ✓ Using M&A logic in partnerships and alliances
- ✓ Building organizational M&A capability
- ✓ Strengthening strategic judgment

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Mergers and Acquisitions (MNA) - Mid to Advanced

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Aug. 9, 2027	Aug. 13, 2027	5 days	4250.00 \$	UAE , Dubai
Oct. 19, 2026	Oct. 23, 2026	5 days	4250.00 \$	UAE , Dubai
Jan. 11, 2027	Jan. 15, 2027	5 days	4250.00 \$	Virtual , Online
June 7, 2027	June 11, 2027	5 days	4950.00 \$	England , London

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

info@boostuae.com info@boostorg.com

Generated by BoostLab •

