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Course Name

Oil and Gas: Markets, Trading, Pricing and Economic Framework

Sector Name

Oil, Gas and Chemical

Document Type

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Oil and Gas: Markets, Trading, Pricing and Economic Framework

Course Introduction

The Oil and Gas: Markets, Trading, Pricing and Economic Framework course provides a comprehensive understanding of how global energy markets operate and how oil and natural gas are traded, priced, and analyzed within the international economic system. As energy commodities remain central to global economic stability, professionals in the oil and gas industry must understand the complex dynamics that drive crude oil markets, natural gas markets, and energy trading activities.

This course explores the key mechanisms behind oil and gas trading, including physical and financial markets, price formation, supply and demand fundamentals, and the role of market participants such as producers, traders, and energy companies. Participants will also gain insight into energy market volatility, geopolitical influences, OPEC decisions, and global energy policies that significantly impact pricing and market behavior.

By examining the economic framework of the oil and gas industry, the course equips professionals with the knowledge needed to analyze market trends, understand pricing structures, and make informed strategic decisions in the evolving global energy markets. It is designed for professionals seeking to strengthen their expertise

in energy economics, commodity trading, and petroleum market analysis within today’s competitive energy sector.

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Target Audience

✓ Oil and gas commercial and marketing professionals

✓ Energy trading and supply teams

✓ Business development and strategy professionals

✓ Pricing, economics, and market analysis staff

✓ Professionals interacting with oil and gas markets

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Learning Objectives

- ✓ Understand the structure and dynamics of global oil and gas markets
- ✓ Explain how trading activities are conducted in physical and financial markets
- ✓ Interpret oil and gas pricing mechanisms and benchmarks
- ✓ Analyze supply, demand, and market fundamentals
- ✓ Understand the economic frameworks governing oil and gas markets
- ✓ Support commercial and strategic decision-making in energy businesses

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Course Outline

✓ DAY 01

Oil and Gas Market Fundamentals

Module 1: Overview of Global Oil and Gas Markets

- ✓ Oil vs. gas market characteristics
- ✓ Upstream, midstream, and downstream perspectives
- ✓ Key market participants and roles

Module 2: Supply and Demand Dynamics

- ✓ Global supply sources and constraints
- ✓ Demand drivers across sectors
- ✓ Short-term vs. long-term market balance

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Course Outline

✓ Day 02

Market Structures and Trading Fundamentals

Module 3: Oil and Gas Market Structures

- ✓ Physical vs. financial markets
- ✓ Spot, term, and forward markets
- ✓ Role of exchanges and OTC trading

Module 4: Trading Fundamentals

- ✓ Physical trading concepts
- ✓ Financial trading instruments
- ✓ Risk exposure and trading objectives

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Course Outline

✓ Day 03

Pricing Mechanisms and Benchmarks

Module 5: Oil and Gas Pricing Frameworks

- ✓ How prices are formed
- ✓ Role of benchmarks and indices
- ✓ Spot pricing vs. contract pricing

Module 6: Price Volatility and Risk

- ✓ Causes of price fluctuations
- ✓ Market shocks and uncertainty
- ✓ Managing price exposure

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Course Outline

✓ Day 04

Economic Framework and Market Analysis

Module 7: Economic Principles in Oil and Gas

- ✓ Cost structures and breakeven concepts
- ✓ Marginal cost and price signals
- ✓ Investment decision logic

Module 8: Market Analysis and Forecasting Logic

- ✓ Fundamental vs. technical perspectives
- ✓ Market indicators and signals
- ✓ Interpreting economic trends

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Course Outline

✓ Day 05

Strategy, Trading Decisions, and Market Outlook

Module 9: Commercial and Trading Strategies

- ✓ Market positioning strategies
- ✓ Portfolio and contract optimization
- ✓ Strategic responses to market change

Module 10: Future Market Trends and Energy Transition

- ✓ Impact of energy transition policies
- ✓ LNG, renewables, and market integration
- ✓ Strategic implications for oil and gas businesses

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
June 7, 2027	June 11, 2027	5 days	4250.00 $	UAE , Abu Dhabi
Sept. 20, 2027	Sept. 24, 2027	5 days	4250.00 $	UAE , Abu Dhabi
Nov. 23, 2026	Nov. 27, 2026	5 days	4250.00 $	UAE , Abu Dhabi
Feb. 1, 2027	Feb. 5, 2027	5 days	4250.00 $	UAE , Dubai

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