



Consulting and Training | Reach New Heights

Course Name

International Oil & Gas Law, Contracts, and Negotiations

Sector Name

Legal and Corporate Law

Document Type

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International Oil & Gas Law, Contracts, and Negotiations

Course Introduction

The oil and gas industry operates within a complex legal and contractual environment shaped by international law, host country regulations, commercial risk allocation, and long-term investment considerations. Contracts in this sector are not only legal documents but strategic tools that define rights, obligations, risk sharing, and value creation over the life of a project.

The International Oil & Gas Law, Contracts, and Negotiations course is designed for professionals who work with or support oil and gas projects and already have basic exposure to legal or commercial concepts.

Within **BOOST**, this program focuses on building a practical understanding of how international legal principles, industry-specific contracts, and negotiation dynamics come together in real oil and gas transactions.

The course emphasizes how legal frameworks influence contract structures, how risks are allocated between parties, and how negotiations shape final outcomes. Participants will explore common oil and gas agreements, regulatory considerations, and negotiation

strategies, with a strong focus on practical application rather than purely legal theory.

By the end of the program, participants will be better equipped to understand oil and gas contracts, engage more effectively in negotiations, and manage legal and commercial risks across international projects.

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International Oil & Gas Law, Contracts, and Negotiations

Target Audience

- ✓ Legal and contract professionals
- ✓ Commercial and business development staff
- ✓ Procurement and supply chain professionals
- ✓ Project and operations managers
- ✓ Finance and risk management professionals
- ✓ Internal auditors and compliance staff
- ✓ Public and private sector professionals involved in energy projects

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Learning Objectives

- ✓ Understand the legal environment governing international oil and gas activities
- ✓ Recognize common contract structures used in the oil and gas industry
- ✓ Identify key legal and commercial risks in oil and gas contracts
- ✓ Understand the allocation of rights and obligations between parties
- ✓ Support contract review and negotiation processes
- ✓ Apply basic negotiation principles in oil and gas transactions
- ✓ Communicate more effectively with legal, commercial, and technical teams
- ✓ Contribute to better contract and negotiation outcomes

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International Oil & Gas Law, Contracts, and Negotiations

Course Outline

✓ DAY 1

Overview of the global oil and gas industry

- ✓ Sources of international oil and gas law
- ✓ Role of host country laws and regulations
- ✓ State ownership of natural resources
- ✓ Regulatory authorities and licensing regimes
- ✓ Legal risks in cross-border oil and gas operations

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International Oil & Gas Law, Contracts, and Negotiations

Course Outline

✓ DAY 2

Oil & Gas Contract Structures

- ✓ Purpose and lifecycle of oil and gas contracts
- ✓ Exploration and production agreements
- ✓ Concessions, production sharing, and service contracts
- ✓ Joint operating agreements (JOAs)
- ✓ Rights, obligations, and liabilities of parties
- ✓ Common contractual challenges and disputes

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International Oil & Gas Law, Contracts, and Negotiations

Course Outline

✓ DAY 3

Oil & Gas Contract Structures

- ✓ Purpose and lifecycle of oil and gas contracts
- ✓ Exploration and production agreements
- ✓ Concessions, production sharing, and service contracts
- ✓ Joint operating agreements (JOAs)
- ✓ Rights, obligations, and liabilities of parties
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Course Outline

✓ DAY 4

Negotiation in Oil & Gas Transactions

- Role of negotiation in oil and gas contracts
- Preparing for negotiations: objectives and strategy
- Understanding counterpart interests and constraints
- Negotiating key commercial and legal terms
- Managing cultural and political considerations
- Handling deadlocks and difficult negotiations

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Course Outline

✓ DAY 5

Applying Legal and Negotiation Principles in Practice

- ✓ Reviewing real-life oil and gas contract scenarios
- ✓ Identifying legal and commercial risk areas
- ✓ Strengthening collaboration between legal, commercial, and technical teams
- ✓ Managing contract changes and renegotiations
- ✓ Lessons learned from oil and gas disputes

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
March 15, 2027	March 19, 2027	5 days	4250.00 \$	UAE , Dubai
April 12, 2027	April 16, 2027	5 days	4250.00 \$	UAE , Abu Dhabi
July 6, 2026	July 10, 2026	5 days	4250.00 \$	UAE , Abu Dhabi
Nov. 9, 2026	Nov. 13, 2026	5 days	4250.00 \$	UAE , Abu Dhabi

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