



Consulting and Training | Reach New Heights

Course Name

Professional Influence Without Authority

Sector Name

Interpersonal Skills and Self Development

Document Type

Generated by Boostlab

[Click Here To Visit Course](#)

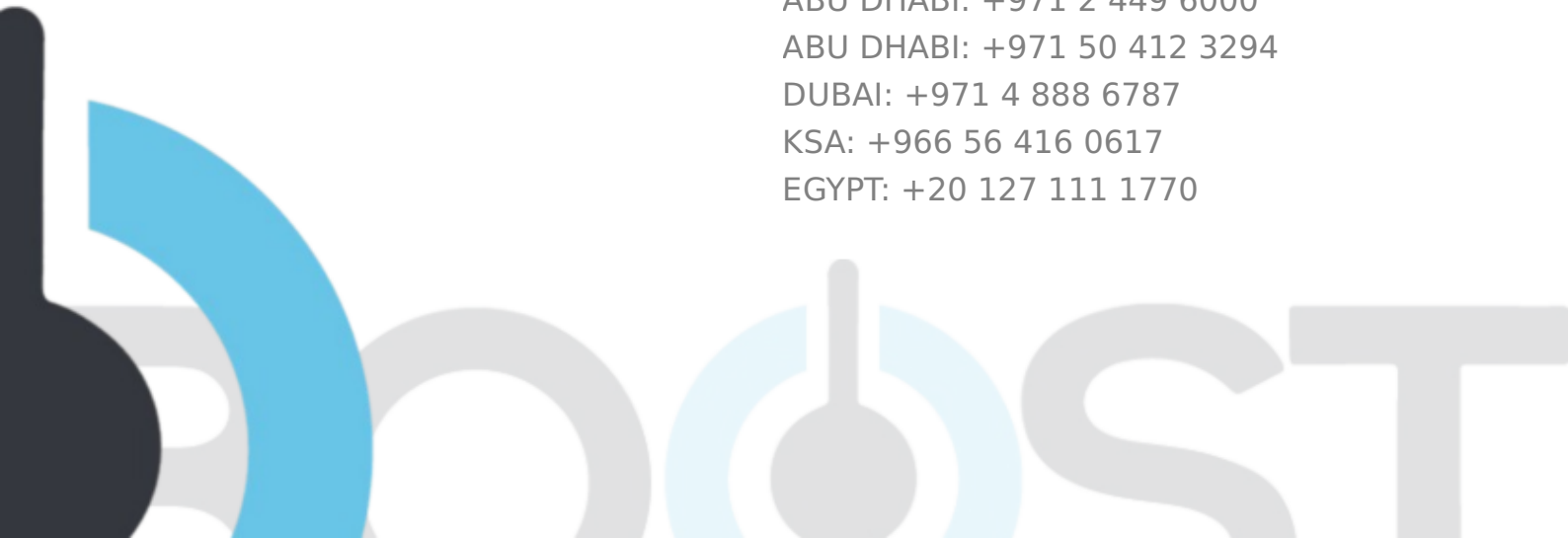
ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770



Professional Influence Without Authority

Course Introduction

Today's workplace is increasingly driven by collaboration rather than hierarchy. Many professionals are expected to lead initiatives, influence stakeholders, coordinate cross-functional teams, and gain commitment from colleagues without having formal managerial authority. Whether managing projects, supporting executives, leading change initiatives, or working across departments, the ability to influence through credibility, trust, communication, and professional relationships has become one of the most valuable workplace capabilities.

Developed by **BOOST Consulting & Training**, the **Professional Influence Without Authority** program equips professionals with practical strategies to build credibility, inspire cooperation, navigate organizational dynamics, and achieve results through influence rather than positional power. The program emphasizes relationship-building, stakeholder engagement, communication psychology, collaborative negotiation, and ethical influence techniques that strengthen professional effectiveness and organizational impact.

Professional Influence Without Authority

Target Audience

- ✓ Professionals across all functions
- ✓ Project Coordinators & PMO Professionals
- ✓ HR Business Partners
- ✓ Team Leaders & Supervisors

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)



Professional Influence Without Authority

Learning Objectives

- ✓ Build professional credibility and trust.
- ✓ Influence stakeholders without relying on formal authority.
- ✓ Strengthen collaboration across teams and departments.
- ✓ Gain commitment through effective communication.
- ✓ Navigate organizational dynamics professionally.
- ✓ Resolve resistance by using influence strategies.
- ✓ Develop a sustainable professional influence plan.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)



Professional Influence Without Authority

Course Outline

✓ Day 01

Foundations of Professional Influence

Understanding Workplace Influence

- ✓ The difference between authority and influence.
- ✓ Sources of professional credibility.
- ✓ Building trust as the foundation of influence.

Understanding Organizational Dynamics

- ✓ Identifying key workplace stakeholders.
- ✓ Recognizing informal influence networks.
- ✓ Understanding organizational relationships.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Professional Influence Without Authority

Course Outline

✓ Day 02

Designing an Influence Strategy

Stakeholder Influence Planning

- ✓ Analyzing stakeholder expectations.
- ✓ Mapping influence opportunities.
- ✓ Selecting appropriate influence approaches.

Building Strategic Relationships

- ✓ Strengthening professional partnerships.
- ✓ Expanding organizational networks.
- ✓ Creating long-term credibility.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)



Professional Influence Without Authority

Course Outline

✓ Day 03

Applying Influence in the Workplace

Influencing Through Communication

- ✓ Delivering persuasive workplace messages.
- ✓ Facilitating collaborative discussions.
- ✓ Encouraging commitment and ownership.

Managing Resistance

- ✓ Addressing concerns constructively.
- ✓ Responding to objections professionally.
- ✓ Maintaining positive working relationships.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To visit Course](#)



Professional Influence Without Authority

Course Outline

✓ Day 04

Measuring Influence Effectiveness

Evaluating Professional Impact

- ✓ Measuring influence outcomes.
- ✓ Gathering stakeholder feedback.
- ✓ Assessing relationship effectiveness.

Continuous Influence Development

- ✓ Improving communication practices.
- ✓ Strengthening credibility over time.
- ✓ Enhancing collaboration capability.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To visit Course](#)



Professional Influence Without Authority

Course Outline

✓ Day 05

Sustaining Professional Influence

Ethical Influence & Organizational Trust

- ✓ Maintaining integrity while influencing.
- ✓ Building long-term professional reputation.
- ✓ Strengthening organizational trust.

Building Your Professional Influence Roadmap

- ✓ Defining long-term influence goals.
- ✓ Developing continuous relationship strategies.
- ✓ Creating a future-ready influence framework.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To visit Course](#)



Professional Influence Without Authority

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Dec. 21, 2026	Dec. 25, 2026	5 days	4250.00 \$	UAE , Dubai

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

info@boostuae.com info@boostorg.com

Generated by BoostLab •

