



Consulting and Training | Reach New Heights

Course Name

Finance at the Point of Action

Sector Name

Finance, Accounting and Banking

Document Type

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Finance at the Point of Action

Course Introduction

Finance often becomes involved after an important business choice has already been made. The operational or commercial action takes place first, its financial effect develops over time, and Finance later explains the resulting variance, margin pressure, cash impact or cost increase. The analysis may be accurate, but its ability to influence the original decision has already disappeared. Greater business value is created when the right financial insight reaches decision-makers **while the choice is still open and the outcome can still be changed.**

BOOST Consulting & Training presents **Finance at the Point of Action**, a practical program designed to reposition financial insight closer to the moment of business decision. Rather than adding Finance to every approval or creating additional control layers, the course helps participants identify high-impact decision points, determine the minimum financial insight required at each one, design fast decision-support mechanisms, establish escalation thresholds, and create feedback loops that continuously improve the quality of financial input delivered to the business.

Finance at the Point of Action

Target Audience

Finance business partners, FP&A professionals, management accountants, financial controllers, and finance managers supporting operational and commercial teams.

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Learning Objectives

- ✓ Identify business decisions where earlier financial input can materially improve outcomes.
- ✓ Distinguishing decisions requiring financial support from routine actions.
- ✓ Determine the minimum financial information needed at different decision points.
- ✓ Translate financial insight into fast, decision-ready guidance.
- ✓ Design proportionate thresholds for financial involvement and escalation.
- ✓ Reduce delays caused by unnecessary financial reviews and approvals.
- ✓ Build feedback loops that improve financial support at the point of action.

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Finance at the Point of Action

Course Outline

✓ Day 01

Finding Where Finance Arrives Too Late

Mapping the Decision-to-Result Gap

- ✓ Tracing business choices from initial action to eventual financial outcome
- ✓ Identifying where Finance currently enters the decision journey
- ✓ Detecting situations where analysis explains results but can no longer influence them

Identifying Financially Critical Decision Points

- ✓ Locating operational and commercial choices with material financial consequences
- ✓ Distinguishing reversible decisions from commitments that quickly become difficult to change
- ✓ Prioritizing moments where timely financial insight can create the greatest value

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Course Outline

✓ Day 02

Designing Decision-Ready Financial Insight

Defining the Minimum Useful Financial View

- ✓ Identifying the financial questions that matter for each type of business choice
- ✓ Selecting only the information capable of influencing the decision
- ✓ Matching analytical depth to value, exposure, urgency and reversibility

Translating Analysis into Action

- ✓ Converting financial findings into clear decision implications
- ✓ Presenting trade-offs instead of overwhelming managers with calculations
- ✓ Communicating what changes financially when one option is chosen over another

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Course Outline

✓ Day 03

Bringing Finance into the Flow of Work

Designing Fast Financial Support

- ✓ Embedding financial prompts and checks into recurring business decisions
- ✓ Developing lightweight tools for frequently repeated choices
- ✓ Providing deeper analysis only when thresholds justify additional effort

Building Effective Finance-Business Interaction

- ✓ Clarifying when managers can act independently and when Finance should engage
- ✓ Using financial challenges to improve choices rather than simply reject proposals
- ✓ Designing rapid conversations around value, cash, cost and economic consequences

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Course Outline

✓ Day 04

Managing Speed, Control and Escalation

Designing Financial Decision Thresholds

- ✓ Establishing limits based on exposure, uncertainty and reversibility
- ✓ Differentiating guidance, review, challenge and formal approval
- ✓ Preventing low-value decisions from becoming trapped in unnecessary financial control

Handling Decisions Under Time Pressure

- ✓ Working with incomplete information without abandoning financial discipline
- ✓ Identifying the minimum evidence required before commitment
- ✓ Recording assumptions that should be revisited as better information becomes available

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Course Outline

✓ Day 05

Building a Point-of-Action Finance Model

Learning from Decisions After Action

- ✓ Comparing expected and actual financial consequences
- ✓ Identifying where earlier financial support changed or could have changed the outcome
- ✓ Refining decision tools and thresholds using real business experience

Finance at the Point of Action Lab

- ✓ Mapping a business process containing multiple financially significant choices
- ✓ Redesigning where and how Finance should intervene across the decision journey
- ✓ Building a Point-of-Action Finance Model for workplace application

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Dec. 28, 2026	Jan. 1, 2027	5 days	4250.00 \$	UAE , Dubai

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