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Course Name

Financial Impact of Operational Choices

Sector Name

Finance, Accounting and Banking

Document Type

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Financial Impact of Operational Choices

Course Introduction

Many decisions that eventually affect financial performance are not made inside the Finance function. Choices related to inventory levels, service standards, capacity, sourcing, scheduling, maintenance, delivery commitments, customization and operational exceptions can quietly influence cash, cost, margin and asset utilization long before their financial impact becomes visible in management reports. By the time Finance explains the variance, the operational choice that created it may already be embedded in the business.

BOOST Consulting & Training presents **Financial Impact of Operational Choices**, a practical program designed to make the financial consequences of operational decisions visible **before they become accounting results**. The course helps participants trace operational choices into their financial effects, distinguish immediate impact from delayed consequences, identify trade-offs and unintended effects, and compare alternative operating choices using a structured financial-impact lens.

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Financial Impact of Operational Choices

Target Audience

Finance and FP&A professionals, management accountants, operations and supply chain managers, business controllers, and managers involved in operational planning and decision-making.

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Financial Impact of Operational Choices

Learning Objectives

- ✓ Translate operational choices into their financial consequences.
- ✓ Trace how operational decisions affect cost, cash, margin and asset utilization.
- ✓ Distinguish immediate financial effects from delayed and indirect consequences.
- ✓ Identify financial trade-offs hidden inside operational decisions.
- ✓ Detect unintended financial consequences before decisions are embedded.
- ✓ Compare operational alternatives using relevant financial-impact criteria.
- ✓ Build a repeatable framework for evaluating operational choices before implementation.

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Financial Impact of Operational Choices

Course Outline

✓ Day 01

Seeing Finance Inside Operational Decisions

Identifying Financially Significant Choices

- ✓ Recognizing everyday operational decisions with material financial consequences
- ✓ Distinguishing routine activities from choices that change economic outcomes
- ✓ Identifying where operational authority and financial impact sit in different functions

Building the Financial Impact Chain

- ✓ Tracing a choice from operational action to resource and financial consequence
- ✓ Connecting decisions to cost, cash, margin, working capital and asset utilization
- ✓ Mapping direct, indirect and downstream financial effects

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Course Outline

✓ Day 02

Revealing the Economics Behind Operations

Translating Operational Drivers into Financial Effects

- ✓ Connecting volume, time, capacity, quality and resource use to financial outcomes
- ✓ Identifying where operational efficiency does not automatically create financial value
- ✓ Distinguishing accounting movement from the underlying operational cause

Exposing the Cost of Operational Exceptions

- ✓ Evaluating the financial impact of rework, expediting and non-standard requests
- ✓ Identifying how repeated exceptions become embedded operating costs
- ✓ Measuring the cumulative effect of individually small operating choices

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Course Outline

✓ Day 03

Understanding Timing and Hidden Consequences

Reading Delayed Financial Impact

- ✓ Identifying decisions whose financial consequences emerge across future periods
- ✓ Tracing inventory, maintenance and capacity choices into later cash and cost effects
- ✓ Recognizing when current performance is improved by creating future financial pressure

Detecting Unintended Effects

- ✓ Identifying decisions that improve one financial measure while weakening another
- ✓ Tracing consequences transferred between functions, periods or cost categories
- ✓ Distinguishing genuine improvement from financial impact displacement

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Course Outline

✓ Day 04

Evaluating Operational Trade-Offs

Comparing Alternative Operating Choices

- ✓ Evaluating service, capacity, inventory, sourcing and scheduling alternatives
- ✓ Identifying relevant financial measures for different types of operational decisions
- ✓ Comparing short-term economics with longer-term business consequences

Challenging the “Lowest Cost” Decision

- ✓ Distinguishing lower visible cost from better overall economics
- ✓ Incorporating reliability, flexibility and resource implications into the choice
- ✓ Identifying when paying more in one area protects greater value elsewhere

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Course Outline

✓ Day 05

Embedding Financial Impact into Operational Decisions

Bringing Financial Insight Before Commitment

- ✓ Identifying decision points where financial input can still influence the outcome
- ✓ Designing simple financial-impact questions for recurring operational choices
- ✓ Defining when a decision requires deeper financial analysis or escalation

Operational Financial Impact Lab

- ✓ Analyzing a scenario involving interconnected operational decisions
- ✓ Comparing alternatives and tracing their financial consequences over time
- ✓ Building a Financial Impact Map for a workplace operational decision

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Dec. 28, 2026	Jan. 1, 2027	5 days	4250.00 \$	UAE , Dubai

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