



Consulting and Training | Reach New Heights

Course Name

Modern Methods of Procurement and Cost Analysis Arts

Sector Name

Procurement & Supply Chain Operations

Document Type

Generated by Boostlab

[Click Here To Visit Course](#)

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

Modern Methods of Procurement and Cost Analysis Arts

Course Introduction

Purchasing is one of the most important functions for successful organisations, whether it is selecting and applying the appropriate methodologies to ensure value for money or monitoring high-quality delivery by suppliers, which requires collaboration across all functions and a strong contractual underpinning of the supplier relationship. To ensure that this occurs requires a complete understanding of the needs of the organisation and the capabilities in the supply market.

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Target Audience

- ✓ Procurement Manager / Supervisor
- ✓ Procurement officer/assistant
- ✓ Purchase officer
- ✓ Vendor manager
- ✓ Supplier relationship officer
- ✓ Purchase coordinator
- ✓ International Buyer
- ✓ Category purchasing manager
- ✓ Supply chain officer- Procurements
- ✓ Logistics Professionals
- ✓ Distribution Managers
- ✓ Working in this field
- ✓ Those who want to start a career in this field

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)



Modern Methods of Procurement and Cost Analysis Arts

Learning Objectives

- ✓ Be more effective in managing purchasing
- ✓ Develop appropriate strategies for delivering value
- ✓ Use appropriate methodologies for managing suppliers
- ✓ Be able to use tendering, negotiation, and other techniques
- ✓ Enhance the value obtained from suppliers
- ✓ How to measure and improve the performance of the Purchasing function

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To Visit Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Course Outline

✓ Day 01

The Basis of Purchasing Management

- ✓ Principles of Good Procurement within the Supply Chain
- ✓ Understanding the Supply Chain
- ✓ Requirements and Specifications
- ✓ Spend mapping
- ✓ Supply Segmentation
- ✓ Price, cost, and value
- ✓ Principles of Good Management
- ✓ Strategy, vision
- ✓ Objectives of Purchasing Management
- ✓ Organisational structure

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Course Outline

✓ Day 02

Sourcing and Supplier Management

- ✓ Appropriate sourcing techniques
- ✓ Tendering
- ✓ Open, Restricted, negotiated, competitive dialogue.
- ✓ PQQ – pre-qualification questionnaires
- ✓ Tender evaluation
- ✓ Negotiation
- ✓ Electronic procurement
- ✓ E-auctions
- ✓ Assessing and allocating risk
- ✓ Identifying Risk
- ✓ Mitigating Risk
- ✓ Approved supplier lists and blacklists

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Course Outline

✓ Day 03

Risks and Opportunities in the Supply Market

- ✓ Supplier Management and Development
- ✓ Supplier Evaluation
- ✓ Partnerships and alliances
- ✓ Supplier Development
- ✓ Local supplier development
- ✓ Corporate Social Responsibility
- ✓ Ethical and environmentally responsible sourcing

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Course Outline

✓ Day 04

Managing Suppliers

- ✓ Managing Partnerships
- ✓ Appropriate opportunities for partnering and alliances
- ✓ Structure of partnerships
- ✓ Duration and end of partnership arrangements
- ✓ Managing non-critical suppliers
- ✓ Negotiation
- ✓ Managing Service Suppliers
- ✓ Service Level Agreements
- ✓ Supplier non-conformance and corrective actions

ABU DHABI: +971 2 449 6000

ABU DHABI: +971 50 412 3294

DUBAI: +971 4 888 6787

KSA: +966 56 416 0617

EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Course Outline

✓ Day 05

Measuring Performance and Leading Change

- ✓ Measuring Performance
- ✓ Key Performance Measures
- ✓ Financial Measures
- ✓ Leading Change
- ✓ Ensuring cross-functional collaboration
- ✓ Promoting Purchasing to the organisation
- ✓ Stakeholder analysis
- ✓ Action planning
- ✓ Bottom of Form

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

Modern Methods of Procurement and Cost Analysis Arts

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
March 15, 2027	March 19, 2027	5 days	4250.00 \$	UAE , Dubai
July 5, 2026	July 9, 2026	5 days	4250.00 \$	KSA , Riyadh
Sept. 14, 2026	Sept. 18, 2026	5 days	4950.00 \$	Singapore , Singapore
Dec. 7, 2026	Dec. 11, 2026	5 days	4250.00 \$	UAE , Dubai

ABU DHABI: +971 2 449 6000
ABU DHABI: +971 50 412 3294
DUBAI: +971 4 888 6787
KSA: +966 56 416 0617
EGYPT: +20 127 111 1770

[Click Here To vist Course](#)

info@boostuae.com info@boostorg.com

Generated by BoostLab •

