



Consulting and Training | Reach New Heights

Course Name

Managing for Results

Sector Name

Management And Leadership

Document Type

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Managing for Results

Course Introduction

Forge Your Leadership Legacy and Drive Unprecedented Results with Your Team!

This dynamic training program equips managers with the essential tools and strategies to ignite performance and propel organizational goals to new heights.

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Target Audience

- ✓ HR Managers & Directors
- ✓ Performance Management Specialists
- ✓ Project & Program Managers
- ✓ Strategy & Planning Managers
- ✓ Operations Managers
- ✓ Team Leaders & Supervisors
- ✓ Organizational Development Professionals
- ✓ Government & NGO Officials
- ✓ Business Consultants
- ✓ Senior Executives & Decision-Makers

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Learning Objectives

- ✓ Define the core principles of results-based management (RBM).
- ✓ Craft a strategic plan with measurable goals and objectives.
- ✓ Develop and implement effective performance management systems.
- ✓ Utilize key performance indicators (KPIs) to track progress and measure success.
- ✓ Provide constructive feedback and coaching to drive individual and team performance.
- ✓ Foster a culture of accountability and continuous improvement.

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Course Outline

✓ 01 Day One

Module 1: Introduction to Results-Based Management (RBM):

- ✓ Understanding the RBM framework and its benefits.
- ✓ Aligning individual goals with organizational strategy.

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Course Outline

✓ 02 Day Two

Module 2: Setting SMART Goals & Objectives:

- ✓ Crafting clear, measurable, achievable, relevant, and time-bound goals.
- ✓ Developing a cascading goal structure.

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Course Outline

✓ 03 Day Three

Module 3: Performance Management Strategies:

- ✓ Designing a performance management system.
- ✓ Conducting effective performance reviews.
- ✓ Providing actionable feedback for continuous improvement.

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Course Outline

✓ 04 Day Four

Module 4: Measuring Performance & Results:

- ✓ Establishing key performance indicators (KPIs).
- ✓ Data collection and analysis for performance evaluation.
- ✓ Utilizing data to inform decision-making.

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Course Outline

✓ 05 Day Five

Module 5: Creating a Culture of Accountability:

- ✓ Fostering ownership and responsibility within your team.
- ✓ Establishing clear communication channels.
- ✓ Providing recognition and rewards for achievement.

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Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Oct. 4, 2027	Oct. 8, 2027	5 days	5950.00 \$	USA , Texas
Dec. 21, 2026	Dec. 25, 2026	5 days	4250.00 \$	UAE , Dubai
March 15, 2027	March 19, 2027	5 days	4250.00 \$	UAE , Dubai
May 23, 2027	May 27, 2027	5 days	4250.00 \$	KSA , Al Khobar

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